

LAKESHORE

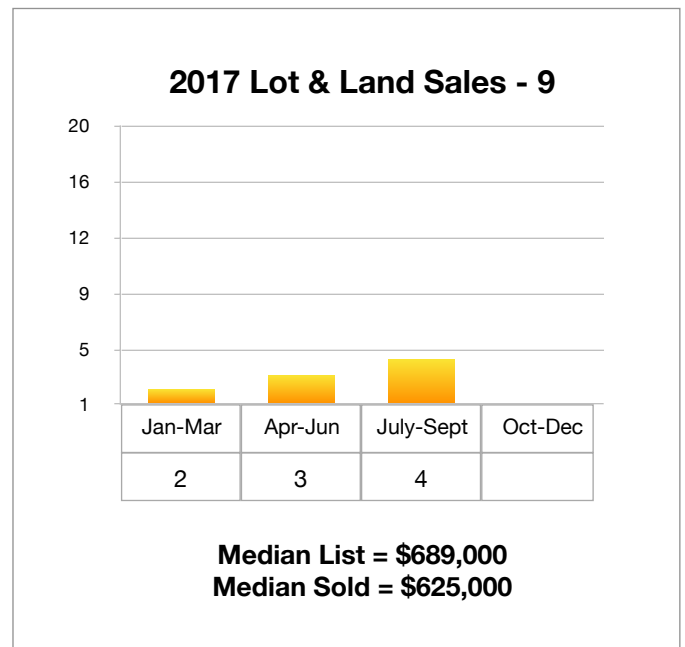
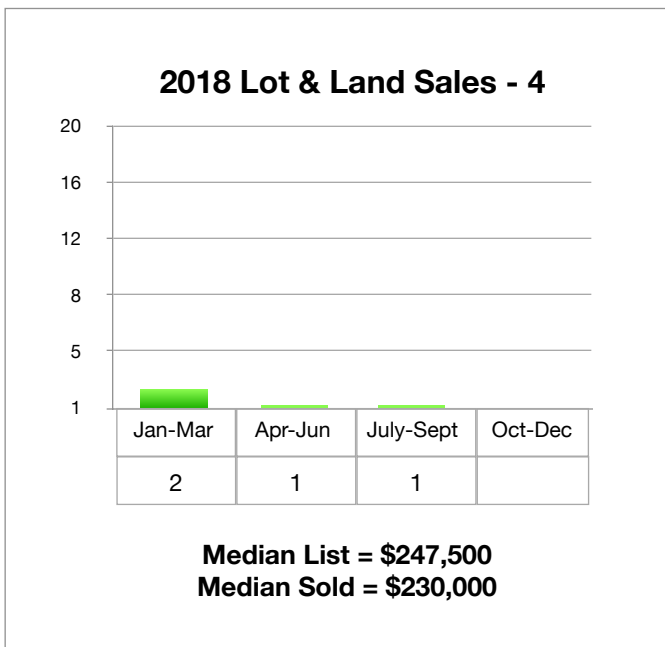
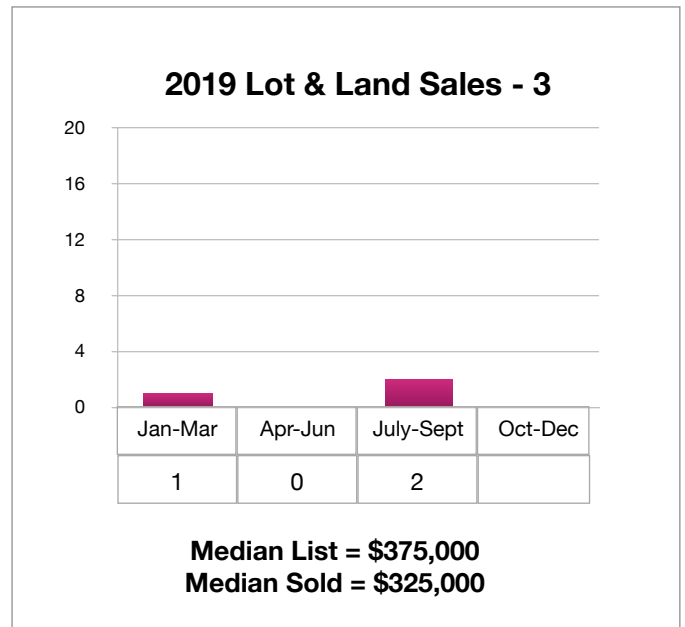
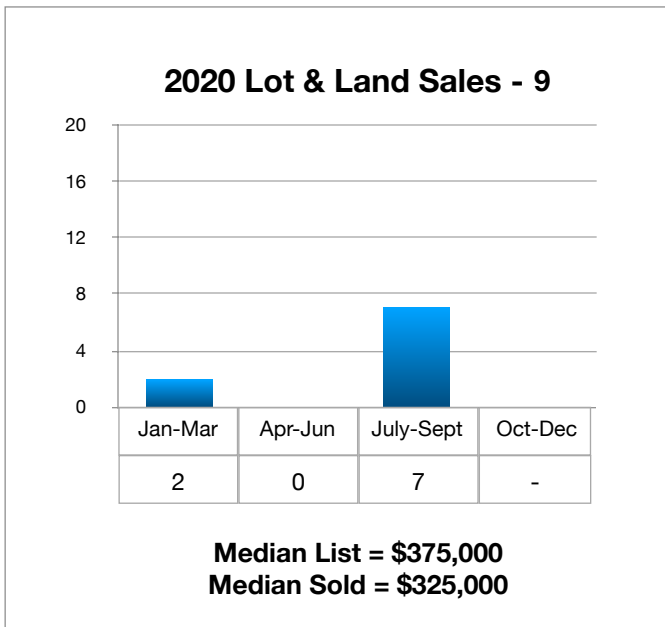
REALTY

Lots & Land Sales Q1-Q3, 2020 (Jan-September)					
Area	Total Sales	Minimum	Median	Maximum	Avg. DOM
Lakefront Incline	1	\$2,300,000	-	-	95
Crystal Bay	1	\$625,000	-	-	35
Ponderosa	2	\$200,000	-	\$527,500	89
Lower Tyner	1	\$459,000	-	-	1217
Apollo	1	\$370,000	-	-	337
Skiway	2	\$220,000	-	-	103
Millcreek	1	\$148,000	-	-	82
TOTAL:	9	\$148,000	-	\$527,500	239

Price	Active	Pending	Sold	Lots & Land	Q1-Q3 2019	Q1-Q3 2020	% Change
\$0 - \$400,000	3	0	5	Closed Sales	3	9	+200%
\$400,000-\$500,000	0	0	1	Median List Price	\$375,000	\$399,000	+6.4%
\$500,000-\$600,000	0	0	1	Median Sale Price	\$325,000	\$370,000	+13.8%
\$600,000-\$800,000	0	0	1	Average DOM	1,332	239	-82.0%
\$800,000-\$1,000,000	0	0	0	Total Sales Volume	\$3,175,000	\$4,929,500	+55.2%
\$1,000,000-\$1,500,000	0	0	0				
\$1,500,000 +	2	0	1				
Total:	5	0	9				



**Lots and Land Sales Q1-Q3, 2020 (Jan-Sept)
Comparison 2017-2020**



2009-2020 Lots & Land Quarterly Sales

